

Insa and Agentis Sign Distribution Agreement Covering Spain and Portugal

Partnership Offers Adaptive Business Solutions to Spain and Portugal

Agentis Software today announced it has signed a distribution agreement with Insa, the leading Spanish application vendor. The objective of this agreement is to promote adaptive business solutions built using Agentis AdaptivEnterprise™ Solution Suite in Spain and Portugal.

Through this agreement, Insa becomes the exclusive distributor of Agentis AdaptivEnterprise™ Solution Suite in Spain and Portugal. AdaptivEnterprise™ is the only enterprise agent-based platform for the automated design, deployment, and maintenance of business solutions that adapt to changing business circumstances and requirements. Using Goal-Directed™ Agent technology, it can either create adaptive systems too complex to build and maintain with traditional technologies, or extend existing systems to be adaptive. Agentis's strong technology expertise coupled with Insa's experience in Spain and Portugal will allow for fast, low risk adoption of Agentis's innovative technology and methodology.

"We believe this partnership is a major step forward in advancing the growth of Agentis Software in Spain and Portugal," said Eduardo Joia, Vice President of Global Alliances for Agentis. "We are pleased to be working with Insa to forward the advancement of adaptive business solutions."

"There is a large market for adaptive business solutions throughout Spain and Portugal. We are pleased to announce that we have found the ideal partner in Agentis Software," said Diego Fernandez Casado, President of INSA. "Agentis's goal-seeking agent technology is revolutionary, because applications can be modified incrementally at any stage to stay synchronized with changing business needs."

CORPORATE INFORMATION

AGENTIS

Agentis Software was founded in August 2001. Today it has international operations in the U.S.A., Europe, and Australia.



Powering the Adaptive Enterprise



Agentis technology is rooted in the theory of Goal-Directed Agent technology through the Artificial Intelligence Institute of Australia. Agentis solutions were initially developed for military and space applications that required complex decision-making in real time and within unpredictable environments.

Agentis has evolved in applying the theory of Goal-Directed Agent to the resolution of the complexities and problems that arise during the different processes of business. Its flagship product, AdaptivEnterprise™ Solution Suite makes it possible to develop J2EE solutions in record time, and at a very reduced cost.

Insa

Insa was founded in 1991 as an entrepreneurial project branch of IBM Spain and West Catalana. Today, it is already one of the ten best companies providing Technology Information Services in Spain and Portugal.

Insa's mission is to design, develop, manage, and leverage information-based technology systems, as well as the direct marketing or sub-contracting of Web products and services.

Product offerings include e-Business solutions, ERP, CRM, Business Intelligence or other development and maintenance application solutions. **Insa** also offers training and professional services, as well as consulting, communications engineering, and infrastructure support.

Insa's extensive geographical coverage includes delegations in Bilbao, Barcelona, Valencia, Madrid, Sevilla and Lisboa, allowing for the highly competitive penetration of technological solutions in Spain and Portugal.

The projects developed and the experience of its professional team allow **Insa** to cover and respond to the needs of its clients in a wide variety of industries including Banking, Insurance, Telecommunications, Distribution Management, Utilities, Public Administration, and other small-to-medium businesses.

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